Seminar on Uniform Code for Pharmaceuticals Marketing Practices
(UCPMP) - Future Directions
Tuesday, 14 August 2018; 1430 Hrs-1700 Hrs
Sunville Banquets, Worli, Mumbai

| 1430-1500 Hrs | Registration and Tea |  |  |
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| 1500-1510 Hrs | Welcome Remarks | Mr S V Veerramani <br> Member, CII National Committee on Pharmaceuticals 2018-19 \& Chairman \& Managing Director <br> Fourrts (India) Laboratories Pvt. Limited |  |
| 1510-1525 Hrs | Special Address | Shri Navdeep Rinwa* <br> Joint Secretary (Policy) <br> Department of Pharmaceuticals, Ministry of Chemicals \& Fertilizers Government of India |  |
| 1525-1625 Hrs | Panel Discussion <br> The Session aims to discuss the UCPMP recommendations and way forward. The discussion would help understand the associated challenges and evaluate opportunities in this era of new Indian Market dynamics. Deliberations would cover Implementation and Monitoring and help make assessment of the alternative strategies to ensure brand management in the era of UCPMP guidelines. It would also help to bring clarity to Product Management and Sales Team to understand their changing roles due to UCPMP with perspectives on future of brand building in post UCPMP era. |  |  |
|  | Moderator | Mr Aniruddha Rajurkar India Commercial Head Dr. Reddy's Laboratories |  |
|  | Panelists | Mr Sarthak Ranade <br> Vice President Commercial Janssen India Johnson and Johnson | Dr Kiran Marthak <br> Director - Head <br> Global Clinical Development <br> Lambda Therapeutic Research Limited |
|  |  | Dr R K Sanghavi Consulting Clinician and Chairman Medical and Nutraceutical Committee IDMA | Mr Vinay Pinto <br> Executive Director <br> Wallace Pharmaceuticals |
|  |  | Mr S V Veerramani <br> Member, CII National Committee on Pharmaceuticals 2018-19 \& Chairman \& Managing Director Fourrts (India) Laboratories Pvt. Limited | Mr Bhagwat Singh Deora Director - Compliance and Ethics Cipla |
| 1625-1640 Hrs | Question \& Answer |  |  |
| 1640-1700 Hrs | Concluding Remarks | Mr Aniruddha Rajurkar India Commercial Head Dr. Reddy's Laboratories |  |
| 1700 Hrs | High Tea and Close of Program |  |  |

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